# HSBC, Bangladesh

Disclosures on risk based capital under Pillar - III of Basel III for the year ended 31 December 2021



# The Hongkong and Shanghai Banking Corporation Limited, Bangladesh Branches Disclosures on risk based capital under Pillar - III of Basel III for the year ended 31 December 2021

#### 1 Disclosure policy

The following detailed qualitative and quantitative disclosures are provided in accordance with Bangladesh Bank rules and Basel III capital regulation under BRPD Circular no. 18 (21 December 2014). The purpose of these requirements is to complement the capital adequacy requirements and the Pillar III – supervisory review process. These disclosures are intended for market participants to assess key information about the Bank's exposure to various risks and to provide a consistent and understandable disclosure framework as per regulatory requirement. The Bank complies with the disclosure requirements set out by the Bangladesh Bank and International Financial Reporting Standards (IFRS) and International Accounting Standards (IAS) as approved by the Institute of Chartered Accountants of Bangladesh (ICAB).

The major highlights of the Bangladesh Bank regulations are:

- To maintain Capital Adequacy Ratio (CAR) at a minimum of 12.50% (including capital conservation buffer @2.50%) of Risk Weighted Assets (RWA);
- To adopt the standardised approach for credit risk for implementing Basel III, using national discretion for:
  - adopting the credit rating agencies as External Credit Assessment Institutions (ECAI) for claims on sovereigns and banks;
  - adopting simple/comprehensive approach for Credit Risk Mitigation (CRM).
  - all unrated corporate exposures are risk weighted by assigning a risk weighting of 125%.
- To adopt the standardised approach for market risk and basic indicator approach for operational risk.
- Capital adequacy returns must be submitted to Bangladesh Bank on a quarterly basis.

#### 2 Scope of application

The Bank has no subsidiaries or significant investments and Basel III is applied at Bank level only.

#### 3 Capital structure

## Quantitative disclosures:

HSBC Bangladesh's capital structure consists of Tier I and Tier II capital which is aligned with regulatory capital structure. Tier I capital is further categorised as Common Equity Tier 1 (CET1) and Additional Tier 1 capital. The computation of the amount of Common Equity Tier I, Additional Tier I and Tier II capital shall be subject to the following conditions:

- The Bank has to maintain at least 4.5% of total Risk Weighted Assets (RWA) as Common Equity Tier I capital.
- Tier I capital will be at least 6% of the total RWA.
- Minimum Capital to Risk-weighted Asset Ratio (CRAR) will be 10% of the total RWA.
- Additional Tier I capital can be maximum up to 1.5% of the total RWA or 33.33% of CET 1, whichever is higher.
- Tier II capital can be maximum up to 4% of the total RWA or 88.89% of CET1, whichever is higher.
- In addition to minimum CRAR, Capital Conservation Buffer (CCB) of 2.50% of the total RWA has to be maintained from 2020 and onwards.

Tier I capital of the Bank includes funds deposited with Bangladesh Bank, actuarial gain/(loss) and retained earnings. Tier 1 capital is also called 'Core Capital' of the Bank. According to BRPD letter ref no. BRPD (BFIS)661/14B(P)/2015-18014 dated 24 December 2015, 5% of deferred tax recognised on specific provision shall be allowable as CET 1 capital whilst all other deferred tax assets created on other items shall be deducted from the retained earnings when calculating the capital adequacy ratio.

Tier II capital consists of general provision. According to BRPD circular no. 05 (31 May 2016) the full general provision maintained against unclassified loans and advances (except Fast Track Electricity Project LC) will be considered as Tier II capital.

Quantitative disclosures:	<u>2021</u>	2020
The details of capital structure are provided as under:	BDT	BDT
Common Equity Tier I		
Fund deposited with Bangladesh Bank	3,167,775,997	3,135,747,494
Retained earnings	40,201,601,175	38,929,347,049
Actuarial gain/(loss)	(530,468,930)	(433,284,241)
Less: Regulatory adjustment for intangible		
assets as per the Bangladesh Bank guideline	(4,449,291)	-
Less: Regulatory adjustment for deferred tax		
assets as per the Bangladesh Bank guideline	(1,581,480,055)	(686,210,828)
Less: Regulatory adjustment due to WPPF	(2,295,163,640)	-
	38,957,815,257	40,945,599,474
Additional Tier I	<u> </u>	
	<u> </u>	
Total Tier I	38,957,815,257	40,945,599,474
Tier II		
General provision	3,924,411,155	3,559,660,068
	3,924,411,155	3,559,660,068
Total capital	42,882,226,412	44,505,259,542

#### 4 Capital adequacy

## Quantitative disclosures:

The Bank has adopted the Standardised Approach for computation of the capital charge for credit risk and market risk, and the Basic Indicator Approach for operational risk. Assessment of capital adequacy is carried out in conjunction with the capital adequacy reporting to the Bangladesh Bank.

The Bank has a capital adequacy ratio of 20.17% as against the minimum regulatory requirement of 12.50% including capital conservation buffer. Tier I capital adequacy ratio is 18.32% against the minimum regulatory requirement of 6%. The Bank's policy is to manage and maintain its capital with the objective of maintaining a strong capital ratio. The Bank maintains capital levels that are sufficient to absorb all material risks. The Bank also ensures that the capital levels comply with all regulatory requirements, satisfy external rating agencies and other stakeholders including depositors. The whole objective of the capital management process in the Bank is to ensure that the Bank remains adequately capitalised at all times.

The Bank has in place a capital adequacy framework by which the Bank's annual budget projections and the capital required to achieve the business objectives are linked in a cohesive way. Capital requirements are assessed for credit, market and operational risks. The Bank's capital adequacy ratio is periodically assessed and reviewed by the ALCO and reported to head office. The composition of capital in terms of Tier I and II are also analysed to ensure capital stability and to reduce volatility in the capital structure. The Bank has a profit remittance policy to ensure that the Bank has enough capital to comply with the regulatory requirement. The Bank's capital plan also ensures that adequate levels of capital are held considering the planned organic growth of the business.

### Quantitative disclosures:

Position of various risk weighted	<u>2021</u>	2020	
assets are presented below:	<u>BDT</u>		
	Risk Weighted	Risk Weighted	
	Assets	Assets	
On balance sheet items	151,288,126,145	147,845,592,995	
Off balance sheet items	35,012,143,790	21,618,389,247	
Total credit risk	186,300,269,935	169,463,982,242	
Market risk	4,178,433,137	753,192,637	
Operational risk	22,174,604,796	21,555,330,923	
Total risk weighted assets	212,653,307,867	191,772,505,802	

## Detail of capital adequacy

Dotali di dapital addiquady	<u>2021</u> <u>BDT</u>	<u>2020</u> BDT
Minimum Capital Requirement (MCR-10%)		
Capital requirement for credit risk	18,630,026,993	16,946,398,224
Capital requirement for market risk	417,843,314	75,319,264
Capital requirement for operational risk	2,217,460,480	2,155,533,092
Total Minimum Capital required	21,265,330,787	19,177,250,580
Surplus Maintenance	21,616,895,625	25,328,008,962
Minimum Capital Requirement plus		
Capital Conservation Buffer (12.5%)		
Capital requirement for credit risk	23,287,533,742	21,182,997,780
Capital requirement for market risk	522,304,142	94,149,080
Capital requirement for operational risk	2,771,825,599	2,694,416,365
Total Minimum Capital required plus		
Capital Conservation Buffer	26,581,663,483	23,971,563,225
Surplus Maintenance	16,300,562,928	20,533,696,317
Common Equity Tier I capital	38,957,815,257	40,945,599,474
Total Tier I capital	38,957,815,257	40,945,599,474
Total Tier II capital	3,924,411,155	3,559,660,068
Total regulatory capital	42,882,226,412	44,505,259,542
% of Capital adequacy required		
Common Equity Tier I	7.000%	7.000%
Tier I	6.000%	6.000%
Minimum Capital to Risk Weighted Asset Ratio (CRAR)/MCR	10.000%	10.000%
Minimum CRAR + Capital Conservation Buffer	12.500%	12.500%
% of Capital adequacy maintained		
Common Equity Tier I	18.32%	21.35%
Tier I	18.32%	21.35%
Tier II	1.85%	1.86%
Capital Conservation Buffer	10.17%	13.21%
Total CRAR	20.17%	23.21%

#### 5 Credit Risk

## Quantitative disclosures:

Credit risk is the risk of financial loss if a customer or counterparty fails to meet a payment obligation under a contract. It arises principally from direct lending, trade finance and leasing business, but also from off balance sheet products such as guarantees and credit derivatives, and from the holdings of debt securities. HSBC Bangladesh has standards, policies and procedures dedicated to controlling and monitoring risk from all such activities. Among the risks the Bank engages in, credit risk generates the largest regulatory capital requirement.

The aims of credit risk management, underpinning sustainably profitable business, are principally

- to maintain a strong culture of responsible lending, supported by a robust risk policy and control framework;
- to both partner and challenge business originators effectively in defining and implementing risk appetite, and its re-evaluation under actual and
- to ensure independent, expert scrutiny and approval of credit risks, their costs and their mitigation.

HSBC has historically been maintaining a conservative, yet constructive and competitive credit risk culture. This has served the Group well, through successive economic cycles and remains valid today. This culture is determined and underpinned by the disciplined credit risk control environment which the Group has put in place to govern and manage credit risk, and which is embodied in the formal policies and procedures adopted by HSBC Bangladesh in line with Bangladesh Bank and other local regulations. Formal policies and procedures cover all areas of credit lending and monitoring processes including, but not limited to:

- The Group Credit Risk Policy Framework
- Risk appetite and evaluation of facilities
- Key lending constraints and higher-risk sectors
- Risk rating systems
- Facility structures
- Lending to banks, non-banks and sovereigns
- Personal lending
- Corporate and commercial lending
- Portfolio management and stress testing
- Monitoring, control and the management of problem exposures
- Impairments and allowances

At the heart of these processes is a robust framework of accountability. Business segments are responsible for both the profitability and growth of their loan portfolios as well as the losses that may arise within them. Credit Risk Management function of the Bank is responsible for credit risk assessment and approval process. In addition, as part of overall risk governance framework, the Bank has in place a Risk Management Meeting (RMM) forum chaired by the Chief Risk Officer in presence of the Chief Executive Officer and all Business and Function Heads within the Bank.

The Bank also has relevant Departments to look after the loan review mechanism and also to ensure credit compliance with the post-sanction processes/ procedures laid down by the Bank from time to time. This involves taking up independent account-specific reviews of individual credit exposures and also monitoring various credit concentration limits as per the lending guideline. In line with Bangladesh Bank's guideline, the Bank has credit risk grading system in place for analysing the risk associated with credit.

The standardised approach is applied for risk weighting of exposure as per directive of Bangladesh Bank. It requires banks to use credit rating assigned by External Credit Assessment Institutions (ECAIs), where available, to determine the risk weightings applied to rated counterparties.

The Bank has been maintaining credit risk mitigation under the standardised approach. It is HSBC's policy to establish that loans are within the customer's capacity to repay which is also supported by collaterals as an important mitigation of credit risk wherever necessary. The Bank has guidelines on the acceptability of different types of collateral or credit risk mitigation, and determines suitable valuation parameters. Such parameters are being reviewed regularly and supported by empirical evidence.

Past dues and impaired exposures are defined in accordance with the relevant Bangladesh Bank regulations. Specific and general provisions are calculated periodically in accordance with Bangladesh Bank regulations.

Special attention is given to problem loans and appropriate action is initiated to protect the Bank's position on a timely basis and to ensure that loan impairment methodologies result in losses being recognised when they are incurred. The objective of credit risk management is to minimise the probable losses and maintaining credit risk exposure within acceptable parameters.

## Specific provision

The Bank follows Bangladesh Bank guidelines regarding loan classifications, provisioning and any other issues related to Non Performing Loan (NPL). The Bank's internal credit guidelines also give direction on the management of NPLs, the procedure for reviewing loan provisioning, debt write off, facility grading, reporting requirements and interest recognition. Thus, while dealing with NPLs, the Bank's decision is always compliant with local rules and regulations as well as Group guidelines.

Throughout the year the Bank reviews loans and advances to assess whether objective evidence has arisen of impairment of a loan or portfolio that warrants a change in the classification of loans and advances which may result in a change in the provision required in accordance with As per BRPD Circular Letter No.03 dated 31 January 2021, BRPD Circular Letter No.05 dated 24 March 2021, BRPD Circular Letter No.13 dated 26 June 2021, BRPD Circular Letter No.19 dated 26 August 2021, BRPD Circular Letter No.45 dated 04 October 2021, BRPD Circular Letter No.50 dated 14 December 2021, BRPD Circular Letter No. 52 dated 29 December 2021, BRPD (P-1)/661/13/2021-12262 dated 29 December 2021, BRPD Circular Letter No. 53 dated 30 December 2021, BRPD circular No. 56 (10 December 2020), BRPD circular No. 52 (20 October 2020), BRPD circular No. 17 (28 September 2020), BRPD Circular No. 16 (21 July 2020), BRPD circular No. 13 (15 June 2020), BRPD circular No. 04 (19 March 2020), BRPD circular No. 07 (19 March 2020), BRPD circular No. 24 (17 November 2019), BRPD circular No. 06 (19 May 2019), BRPD circular No. 04 (16 May 2019), BRPD circular No. 03 (21 April 2019), BRPD circular No. 01 (20 February 2018), BRPD circular No.15 (27 September 2017), BRPD circular No.16 (18 November 2014), BRPD circular No.14 (23 September 2012), BRPD circular No. 19 (27 December 2012) and BRPD circular No. 05 (29 May 2013) a general provision at 0.25% to 2% under different categories of unclassified loans (good/standard loans) as well as a special general provision for COVID-19 has to be maintained regardless of objective evidence of impairment. Also specific provision for sub-standard loans, doubtful loans and bad losses has to be provided at 5%, 20%, 50% and 100% respectively for loans and advances depending on time past due. Again as per BRPD circular no. 10 dated 18 September 2007 and BRPD circular no. 14 dated 23 September 2012, a general provision at 1% is required to be provided for all off-balance sheet exposures. Such provision policies are not specifically in line with those prescribed by IFRS 9. The guidance in the circulars follows a formulaic approach whereby specified rates are applied to the various categories of loans as defined in the circulars. The provisioning rates are as follows:

#### Specific provision on loans and advances

Specific provision on substandard loans and advances/investments other than agricultural loans	20%
Specific provision on doubtful loans and advances/investment other than agricultural loans	50%
Specific provision on substandard and doubtful agricultural loans	5%
Specific provision on bad/loss and advances/investments	100%

BRPD circular no.14 (23 September 2012) as amended by BRPD circular no. 19 (27 December 2012) also provides scope for further provisioning based on qualitative judgments. In these circumstances, impairment losses are calculated on individual loans considered individually significant based on which specific provisions are raised. If the specific provisions assessed under the qualitative methodology are higher than the specific provisions assessed under the formulaic approach above, the higher of the two is recognised in liabilities under "Provisions for loans and advances" with any movement in the provision charged/released in the profit and loss account.

Quantitative disclosures:	<u> 2021</u>	2020
Gross Credit Risk Exposure	<u>BDT</u>	<u>BDT</u>
Claims on sovereigns and central banks	26,196,771,585	36,706,487,911
Claims on banks	32,624,118,325	11,192,997,458
Investments	40,359,775,554	39,279,285,462
Claims on Public Sector Entities (other than Government) in Bangladesh	7,053,494,880	6,904,265,136
Claims on corporate	194,547,949,720	204,906,725,254
Claims on SME	4,012,957,914	4,471,066,639
Claims Under Credit Risk Mitigation	13,606,100,838	10,848,228,849
Claims on consumer	1,028,917,888	1,004,263,320
Claims fully secured by residential property	950,422,258	1,245,292,210
Past due Claims	2,511,530,187	891,354,268
Fixed assets	692,225,966	322,474,322
All other assets	4,614,652,657	3,656,474,604
Total on-balance sheet items	328,198,917,772	321,428,915,433
Off-balance sheet items (after considering the credit conversion factor)	44,562,180,569	32,712,834,470
Total	372,761,098,341	354,141,749,903

## Geographical distribution of credit exposures

			<u>Total</u>
2021	<u>Dhaka</u>	<u>Chattogram</u>	<u>BDT</u>
Claims on sovereigns and central banks	24,883,788,546	1,312,983,039	26,196,771,585
Claims on banks	32,624,118,325	-	32,624,118,325
Investments	40,359,435,554	340,000	40,359,775,554
Claims on Public Sector Entities			
(other than Government) in Bangladesh	7,053,494,880	-	7,053,494,880
Claims on corporate	191,307,370,986	3,240,578,734	194,547,949,720
Claims on SME	4,012,957,914	-	4,012,957,914
Claims Under Credit Risk Mitigation	13,493,412,731	112,688,107	13,606,100,838
Claims on consumer	514,445,431	514,472,457	1,028,917,888
Claims fully secured by residential property	750,001,241	200,421,017	950,422,258
Past due Claims	2,460,032,240	51,497,947	2,511,530,187
Fixed assets	684,855,144	7,370,822	692,225,966
All other assets	4,583,843,701	30,808,956	4,614,652,657
Total on-balance sheet items	322,727,756,693	5,471,161,079	328,198,917,772
Off-balance sheet items (after			
considering the credit conversion factor)	34,117,829,157	10,444,351,412	44,562,180,569
Total	356,845,585,850	15,915,512,491	372,761,098,341
			<u>Total</u>
2020	<u>Dhaka</u>	<u>Chattogram</u>	<u>BDT</u>
Claims on sovereigns and central banks	34,492,107,428	2,214,380,483	36,706,487,911
Claims on banks	11,192,997,458	-	11,192,997,458
Investments	39,278,360,462	925,000	39,279,285,462
Claims on Public Sector Entities			
(other than Government) in Bangladesh	6,904,265,136	-	6,904,265,136
Claims on corporate	177,301,090,260	27,605,634,994	204,906,725,254
Claims on SME	4,471,066,639	-	4,471,066,639
Claims Under Credit Risk Mitigation	10,587,465,479	260,763,370	10,848,228,849
Claims on consumer	780,970,804	223,292,516	1,004,263,320
Claims fully secured by residential property	997,627,756	247,664,454	1,245,292,210
Past due Claims	839,072,301	52,281,967	891,354,268
Fixed assets	284,254,926	38,219,396	322,474,322
All other assets	3,580,230,695	76,243,909	3,656,474,604
Total on-balance sheet items	290,709,509,344	30,719,406,089	321,428,915,433
Off-balance sheet items	30,950,306,694	1,762,527,776	32,712,834,470
Total	321,659,816,038	32,481,933,865	354,141,749,903

# Industry distribution of credit exposures

2021	SME	POWER AND ENERGY	NON GOVERNMENT ORGANIZATION	CHEMICAL & PHARMACEUTICALS	NON-METALLIC MINERAL PRODUCTS	AGRICULTURE & AGRO PROCESSING	TEXTILE	TRADE	STEEL AND META	Banks & NBFI	READYMADE GARMENTS	Others	Total
Claims on sovereigns and													
central banks	-	-	-	-	-	-	-	-	-	-	-	26,196,771,585	26,196,771,585
Claims on banks	-	-	-	-	-	-	-	-	-	32,624,118,325	-	-	32,624,118,325
Investments	-	-	-	-	-	-	-	-	-	-	-	40,359,775,554	40,359,775,554
Claims on Public Sector Entities (other than													
Government) in Bangladesh	-	-	-	-	-	-	-	-	-	-	-	7,053,494,880	7,053,494,880
Claims on corporate	-	12,530,227,723	1,791,370,528	12,441,366,578	20,993,074,954	33,942,703,749	33,800,260,449	600,602,823	10,536,484,692	-	48,738,026,658	19,173,831,567	194,547,949,720
Claims on SME	4,012,957,914	-	-	-	-	-	-	-	-	-	-	-	4,012,957,914
Claims Under Credit													
Risk Mitigation	-	1,850,938,550	685,626,750	1,453,915,004	-	233,829,005	3,338,316,312	19,692,760	-	-	2,947,250,704	3,076,531,753	13,606,100,838
Claims on consumer	-	-	-	-	-	-	-	-	-	-	-	1,028,917,888	1,028,917,888
Claims fully secured by													
residential property	-	-	-	-	-	-	-	-	-	-	-	950,422,258	950,422,258
Past due Claims	-	-	-	-	532,509,587	717,059,766	-	86,920,691	-	-	-	1,175,040,143	2,511,530,187
Fixed assets	-	-	-	-	-	-	-	-	-	-	-	692,225,966	692,225,966
All other assets	-	-	-	-	-	-	-	-	-	-	-	4,614,652,657	4,614,652,657
Total Assets	4,012,957,914	14,381,166,273	2,476,997,278	13,895,281,582	21,525,584,541	34,893,592,520	37,138,576,760	707,216,274	10,536,484,692	32,624,118,325	51,685,277,362	104,321,664,251	328,198,917,772
Off-balance sheet items	-	-	-	-	-	-	-	-	-	1,383,982,248	-	43,178,198,321	44,562,180,569

2020	SME	POWER AND ENERGY	NON GOVERNMENT ORGANIZATION	CHEMICAL & PHARMACEUTICALS	NON-METALLIC MINERAL PRODUCTS	AGRICULTURE & AGRO PROCESSING	TEXTILE	TRADE	STEEL AND META	Banks & NBFI	READYMADE GARMENTS	Others	Total
Claims on sovereigns and													
central banks	-	-	-	-	-	-	-	-	-	-	-	36,706,487,911	36,706,487,911
Claims on banks	-	-	-	-	-	-	-	-	-	11,192,997,458	-	-	11,192,997,458
Investments	-	-	-	-	-	-	-	-	-	-	-	39,279,285,462	39,279,285,462
Claims on Public Sector Entities (other than Government)													
in Bangladesh	-	-	-	-	-	-	-	-	-	-	-	6,904,265,136	
Claims on corporate	-	7,935,091,043	3,301,288,775	9,769,818,241	21,561,991,401	46,584,387,248	33,553,410,406	522,693,156	11,353,076,155		38,767,911,612	31,557,057,217	204,906,725,254
Claims on SME	4,471,066,639	-	-	-	-	-	-	-	-	-	-	-	4,471,066,639
Claims Under Credit													
Risk Mitigation	-	1,532,194,162	487,611,302	1,845,470,293	432,497,741	256,328,324	2,339,296,352	136,981,610	-	-	1,069,289,883	2,748,559,182	10,848,228,849
Claims on consumer	-	-	-	-	-	-	-	-	-	-	-	1,004,263,320	1,004,263,320
Claims fully secured by													
residential property	-	-	-	-	-	-	-	-	-	-	-	1,245,292,210	1,245,292,210
Past due Claims	-	-	-	-	496,743,611	-	-	64,894,127	-	-	-	329,716,530	891,354,268
Fixed assets	-	-	-	-	-	-	-	-	-	-	-	322,474,322	322,474,322
All other assets	-	-	-	-	-	-	-	-	-	-	-	3,656,474,604	3,656,474,604
Total Assets	4,471,066,639	9,467,285,205	3,788,900,077	11,615,288,534	22,491,232,754	46,840,715,572	35,892,706,758	724,568,893	11,353,076,155	11,192,997,458	39,837,201,495	123,753,875,895	321,428,915,433
Off-balance sheet items	-	-	-	-	-	-	-	-	-	-	-	32,712,834,470	32,712,834,470

## Maturity breakdown of credit exposures

2021	Within	Within	Within	Within	Over	Total
	1 month	1 to 3 months	3 to 12 months	1 to 5 years	<u>5 years</u>	<u>BDT</u>
Claims on sovereigns and central banks	22,739,484,234	-	-	-	3,457,287,351	26,196,771,585
Claims on banks	22,128,215,707	5,400,093,166	5,095,809,452	-	-	32,624,118,325
Investments	4,953,471,391	4,471,093,406	27,927,399,785	3,007,810,972	-	40,359,775,554
Claims on Public Sector Entities (other than						
Government) in Bangladesh	-	3,168,160	3,600,846	208,107,321	6,838,618,553	7,053,494,880
Claims on corporate	32,637,704,522	59,802,004,539	75,306,258,774	24,938,736,785	1,863,245,100	194,547,949,720
Claims on SME	3,280,330,733	72,036,000	660,591,181	-	-	4,012,957,914
Claims Under Credit Risk Mitigation	2,821,775,916	2,969,524,110	3,582,068,902	3,280,171,790	952,560,120	13,606,100,838
Claims on consumer	4,040,579	11,725,470	254,153,481	738,703,180	20,295,178	1,028,917,888
Claims fully secured by residential property	12,480,765	2,268,411	7,500,294	144,849,029	783,323,759	950,422,258
Past due Claims	2,511,530,187	-	-	-	-	2,511,530,187
Fixed assets	-	479,471	51,156,620	626,452,686	14,137,189	692,225,966
All other assets	390,165,582	222,456,922	638,399,361	2,462,175,753	901,455,039	4,614,652,657
Total on-balance sheet items	91,479,199,616	72,954,849,655	113,526,938,696	35,407,007,516	14,830,922,289	328,198,917,772
Off-balance sheet items	8,837,648,427	13,480,251,177	10,331,891,278	11,912,389,687		44,562,180,569
Total	100,316,848,043	86,435,100,832	123,858,829,974	47,319,397,203	14,830,922,289	372,761,098,341
2020	\\/;4h:	\\/:4h:	\\/:4h:	\\/;4b:	Over	Total
2020	Within	Within	Within	Within	Over	Total
	1 month	Within 1 to 3 months	Within 3 to 12 months	Within 1 to 5 years	5 years	<u>BDT</u>
Claims on sovereigns and central banks	1 month 33,249,200,560	1 to 3 months	3 to 12 months			<b>BDT</b> 36,706,487,911
Claims on sovereigns and central banks Claims on banks	1 month 33,249,200,560 6,253,834,976	1 to 3 months - 1,137,535,437	3 to 12 months - 3,801,627,045	<u>1 to 5 years</u> - -	5 years	<b>BDT</b> 36,706,487,911 11,192,997,458
Claims on sovereigns and central banks Claims on banks Investments	1 month 33,249,200,560	1 to 3 months	3 to 12 months		5 years	<b>BDT</b> 36,706,487,911
Claims on sovereigns and central banks Claims on banks Investments Claims on Public Sector Entities (other than	1 month 33,249,200,560 6,253,834,976 3,747,054,888	1,137,535,437 11,620,372,128	3 to 12 months 3,801,627,045 23,411,661,456	1 to 5 years - - 500,196,990	<b>5 years</b> 3,457,287,351 - -	BDT 36,706,487,911 11,192,997,458 39,279,285,462
Claims on sovereigns and central banks Claims on banks Investments Claims on Public Sector Entities (other than Government) in Bangladesh	1 month 33,249,200,560 6,253,834,976 3,747,054,888 551,245	1,137,535,437 11,620,372,128 2,625,593	3 to 12 months 3,801,627,045 23,411,661,456 11,574,840	1 to 5 years 500,196,990 280,581,805	5 years 3,457,287,351 - - 6,608,931,653	BDT 36,706,487,911 11,192,997,458 39,279,285,462 6,904,265,136
Claims on sovereigns and central banks Claims on banks Investments Claims on Public Sector Entities (other than Government) in Bangladesh Claims on corporate	1 month 33,249,200,560 6,253,834,976 3,747,054,888 551,245 30,103,446,194	1,137,535,437 11,620,372,128 2,625,593 60,329,575,959	3 to 12 months  3,801,627,045 23,411,661,456  11,574,840 81,778,310,450	1 to 5 years - - 500,196,990	<b>5 years</b> 3,457,287,351 - -	36,706,487,911 11,192,997,458 39,279,285,462 6,904,265,136 204,906,725,254
Claims on sovereigns and central banks Claims on banks Investments Claims on Public Sector Entities (other than Government) in Bangladesh Claims on corporate Claims on SME	1 month 33,249,200,560 6,253,834,976 3,747,054,888 551,245 30,103,446,194 2,080,442,778	1,137,535,437 11,620,372,128 2,625,593 60,329,575,959 480,240,000	3 to 12 months  3,801,627,045 23,411,661,456  11,574,840 81,778,310,450 1,910,383,861	1 to 5 years  - 500,196,990  280,581,805 29,597,222,024	5 years 3,457,287,351 - - 6,608,931,653 3,098,170,627	BDT 36,706,487,911 11,192,997,458 39,279,285,462 6,904,265,136 204,906,725,254 4,471,066,639
Claims on sovereigns and central banks Claims on banks Investments Claims on Public Sector Entities (other than Government) in Bangladesh Claims on corporate Claims on SME Claims Under Credit Risk Mitigation	1 month 33,249,200,560 6,253,834,976 3,747,054,888 551,245 30,103,446,194 2,080,442,778 2,708,690,810	1 to 3 months  1,137,535,437  11,620,372,128  2,625,593  60,329,575,959  480,240,000  3,259,432,045	3 to 12 months  3,801,627,045 23,411,661,456  11,574,840 81,778,310,450 1,910,383,861 2,812,610,609	1 to 5 years  - 500,196,990  280,581,805 29,597,222,024  - 2,058,716,780	5 years 3,457,287,351 - - 6,608,931,653	BDT 36,706,487,911 11,192,997,458 39,279,285,462 6,904,265,136 204,906,725,254 4,471,066,639 10,848,228,849
Claims on sovereigns and central banks Claims on banks Investments Claims on Public Sector Entities (other than Government) in Bangladesh Claims on corporate Claims on SME Claims Under Credit Risk Mitigation Claims on consumer	1 month 33,249,200,560 6,253,834,976 3,747,054,888 551,245 30,103,446,194 2,080,442,778 2,708,690,810 4,040,579	1,137,535,437 11,620,372,128 2,625,593 60,329,575,959 480,240,000 3,259,432,045 9,818,543	3 to 12 months  3,801,627,045 23,411,661,456  11,574,840 81,778,310,450 1,910,383,861 2,812,610,609 77,882,708	1 to 5 years  500,196,990  280,581,805 29,597,222,024  - 2,058,716,780 912,521,490	5 years 3,457,287,351 - 6,608,931,653 3,098,170,627 - 8,778,605	BDT 36,706,487,911 11,192,997,458 39,279,285,462 6,904,265,136 204,906,725,254 4,471,066,639 10,848,228,849 1,004,263,320
Claims on sovereigns and central banks Claims on banks Investments Claims on Public Sector Entities (other than Government) in Bangladesh Claims on corporate Claims on SME Claims Under Credit Risk Mitigation Claims on consumer Claims fully secured by residential property	1 month 33,249,200,560 6,253,834,976 3,747,054,888 551,245 30,103,446,194 2,080,442,778 2,708,690,810 4,040,579 21,278,717	1 to 3 months  1,137,535,437  11,620,372,128  2,625,593  60,329,575,959  480,240,000  3,259,432,045	3 to 12 months  3,801,627,045 23,411,661,456  11,574,840 81,778,310,450 1,910,383,861 2,812,610,609	1 to 5 years  - 500,196,990  280,581,805 29,597,222,024  - 2,058,716,780	5 years 3,457,287,351 - - 6,608,931,653 3,098,170,627	8DT 36,706,487,911 11,192,997,458 39,279,285,462 6,904,265,136 204,906,725,254 4,471,066,639 10,848,228,849 1,004,263,320 1,245,292,210
Claims on sovereigns and central banks Claims on banks Investments Claims on Public Sector Entities (other than Government) in Bangladesh Claims on corporate Claims on SME Claims Under Credit Risk Mitigation Claims on consumer Claims fully secured by residential property Past due Claims	1 month 33,249,200,560 6,253,834,976 3,747,054,888  551,245 30,103,446,194 2,080,442,778 2,708,690,810 4,040,579 21,278,717 891,354,268	1 to 3 months  1,137,535,437  11,620,372,128  2,625,593  60,329,575,959  480,240,000  3,259,432,045  9,818,543  2,687,772	3 to 12 months  3,801,627,045 23,411,661,456  11,574,840 81,778,310,450 1,910,383,861 2,812,610,609 77,882,708 21,355,116	1 to 5 years  - 500,196,990  280,581,805 29,597,222,024  - 2,058,716,780 912,521,490 148,797,782	5 years 3,457,287,351 - - 6,608,931,653 3,098,170,627 - 8,778,605 - 1,051,172,823	8DT 36,706,487,911 11,192,997,458 39,279,285,462 6,904,265,136 204,906,725,254 4,471,066,639 10,848,228,849 1,004,263,320 1,245,292,210 891,354,268
Claims on sovereigns and central banks Claims on banks Investments Claims on Public Sector Entities (other than Government) in Bangladesh Claims on corporate Claims on SME Claims Under Credit Risk Mitigation Claims on consumer Claims fully secured by residential property Past due Claims Fixed assets	1 month 33,249,200,560 6,253,834,976 3,747,054,888 551,245 30,103,446,194 2,080,442,778 2,708,690,810 4,040,579 21,278,717 891,354,268 9,350	1 to 3 months  1,137,535,437  11,620,372,128  2,625,593  60,329,575,959  480,240,000  3,259,432,045  9,818,543  2,687,772  1,087,441	3 to 12 months  3,801,627,045 23,411,661,456  11,574,840 81,778,310,450 1,910,383,861 2,812,610,609 77,882,708 21,355,116 - 18,541,030	1 to 5 years  - 500,196,990  280,581,805 29,597,222,024  - 2,058,716,780 912,521,490 148,797,782 - 233,896,263	5 years 3,457,287,351 	8DT 36,706,487,911 11,192,997,458 39,279,285,462 6,904,265,136 204,906,725,254 4,471,066,639 10,848,228,849 1,004,263,320 1,245,292,210 891,354,268 322,474,322
Claims on sovereigns and central banks Claims on banks Investments Claims on Public Sector Entities (other than Government) in Bangladesh Claims on corporate Claims on SME Claims Under Credit Risk Mitigation Claims on consumer Claims fully secured by residential property Past due Claims Fixed assets All other assets	1 month 33,249,200,560 6,253,834,976 3,747,054,888  551,245 30,103,446,194 2,080,442,778 2,708,690,810 4,040,579 21,278,717 891,354,268 9,350 1,198,390,851	1 to 3 months  1,137,535,437  11,620,372,128  2,625,593  60,329,575,959  480,240,000  3,259,432,045  9,818,543  2,687,772  1,087,441  263,259,305	3 to 12 months  3,801,627,045 23,411,661,456  11,574,840 81,778,310,450 1,910,383,861 2,812,610,609 77,882,708 21,355,116  18,541,030 362,467,948	1 to 5 years  500,196,990  280,581,805 29,597,222,024  - 2,058,716,780 912,521,490 148,797,782 - 233,896,263 1,820,605,745	5 years 3,457,287,351 - 6,608,931,653 3,098,170,627 - 8,778,605 - 1,051,172,823 - 68,940,238 11,750,755	8DT 36,706,487,911 11,192,997,458 39,279,285,462 6,904,265,136 204,906,725,254 4,471,066,639 10,848,228,849 1,004,263,320 1,245,292,210 891,354,268 322,474,322 3,656,474,604
Claims on sovereigns and central banks Claims on banks Investments Claims on Public Sector Entities (other than Government) in Bangladesh Claims on corporate Claims on SME Claims Under Credit Risk Mitigation Claims on consumer Claims fully secured by residential property Past due Claims Fixed assets All other assets Total on-balance sheet items	1 month 33,249,200,560 6,253,834,976 3,747,054,888  551,245 30,103,446,194 2,080,442,778 2,708,690,810 4,040,579 21,278,717 891,354,268 9,350 1,198,390,851 80,258,295,216	1 to 3 months  1,137,535,437  11,620,372,128  2,625,593  60,329,575,959  480,240,000  3,259,432,045  9,818,543  2,687,772  1,087,441  263,259,305  77,106,634,223	3 to 12 months  3,801,627,045 23,411,661,456  11,574,840 81,778,310,450 1,910,383,861 2,812,610,609 77,882,708 21,355,116	1 to 5 years  500,196,990  280,581,805 29,597,222,024  - 2,058,716,780 912,521,490 148,797,782 - 233,896,263 1,820,605,745 35,552,538,879	5 years 3,457,287,351 	8DT 36,706,487,911 11,192,997,458 39,279,285,462 6,904,265,136 204,906,725,254 4,471,066,639 10,848,228,849 1,004,263,320 1,245,292,210 891,354,268 322,474,322 3,656,474,604 321,428,915,433
Claims on sovereigns and central banks Claims on banks Investments Claims on Public Sector Entities (other than Government) in Bangladesh Claims on corporate Claims on SME Claims Under Credit Risk Mitigation Claims on consumer Claims fully secured by residential property Past due Claims Fixed assets All other assets	1 month 33,249,200,560 6,253,834,976 3,747,054,888  551,245 30,103,446,194 2,080,442,778 2,708,690,810 4,040,579 21,278,717 891,354,268 9,350 1,198,390,851	1 to 3 months  1,137,535,437  11,620,372,128  2,625,593  60,329,575,959  480,240,000  3,259,432,045  9,818,543  2,687,772  1,087,441  263,259,305	3 to 12 months  3,801,627,045 23,411,661,456  11,574,840 81,778,310,450 1,910,383,861 2,812,610,609 77,882,708 21,355,116  18,541,030 362,467,948	1 to 5 years  500,196,990  280,581,805 29,597,222,024  - 2,058,716,780 912,521,490 148,797,782 - 233,896,263 1,820,605,745	5 years 3,457,287,351 - 6,608,931,653 3,098,170,627 - 8,778,605 - 1,051,172,823 - 68,940,238 11,750,755	8DT 36,706,487,911 11,192,997,458 39,279,285,462 6,904,265,136 204,906,725,254 4,471,066,639 10,848,228,849 1,004,263,320 1,245,292,210 891,354,268 322,474,322 3,656,474,604

Gross Non Performing Assets (NPAs)	<u>2021</u>	<u>2020</u>
	<u>BDT</u>	<u>BDT</u>
Non Performing Assets (NPAs) to outstanding loans and advances	4,448,361,769	1,443,438,302
Movement of NPAs		
Opening Balance	1,443,438,302	1,398,717,377
Written off during the period	(156,203,521)	(51,954,331)
Recoveries during the period	(17,965,789)	(24,319,041)
Addition during the period	3,179,092,777	120,994,297
Closing Balance	4,448,361,769	1,443,438,302
Movement of specific provision for NPAs		
Opening Balance	580,647,987	764,289,121
Written off (net off recovery) during the period	(19,238,271)	(11,285,833)
Recoveries during the period	(24,482,223)	(173,235,946)
Provision made during the period	2,156,638,773	880,645
Closing Balance	2,693,566,266	580,647,987

#### 6 Equities: Disclosures for banking book positions

The bank does not hold trading position in equities.

#### 7 Interest rate risk in the banking books

Discussed in the next section under Market risk.

#### 8 Market risk

#### Quantitative disclosures:

Market risk is the risk to the Bank's earnings and capital due to changes in the market level of interest rates or prices of securities, foreign exchange and equities, as well as the volatilities of those changes.

The Bank uses the standardised (market risk) approach to calculate market risk for trading book exposures. The trading book consists of positions in financial instruments held with trading intent or in order to hedge other elements of the trading book. A capital charge will be applicable for financial instruments which are free from any restrictive covenants on tradability, or able to be hedged completely. Generally, investments in 'Held for Trading' portfolios are focal parts of the trading book.

Capital charge means an amount of regulatory capital which the Bank is required to hold for an exposure to a relevant risk which, if multiplied by 10, becomes the risk-weighted amount of that exposure for that risk.

The Bank has a comprehensive treasury risk policy which inter alia covers assessment, monitoring and management of all the above market risks. The Bank has defined various internal limits to monitor market risk and is computing the capital requirement as per the standardised approach of Basel III.

Details of various market risks faced by the Bank are set out below:

#### Interest rate exposures

The Bank adopts the maturity method in measuring interest rate risk in respect of securities in the trading book. The capital charge for the entire market risk exposure is computed under the standardised approach using the maturity method and in accordance with guidelines issued by Bangladesh Bank.

#### Interest rate exposures in the banking book

Interest rate risk is the risk where changes in market interest rates might adversely affect a bank's financial condition. The immediate impact of changes in interest rates is on the Net Interest Income (NII). A long term impact of changing interest rates is on the Bank's net worth since the economic value of a Bank's assets, liabilities and off-balance sheet positions are affected by a variation in market interest rates. The responsibility of interest rate risk management rests with the Bank's Asset and Liability Management Committee (ALCO). The Bank periodically computes the interest rate risk on the banking book that arises due to re-pricing mismatches in interest rate sensitive assets and liabilities. For the purpose of monitoring such interest rate risk, the Bank has in place a system that tracks the re-pricing mismatches in interest bearing assets and liabilities. For computation of the interest rate mismatches the guidelines of Bangladesh Bank are followed.

#### Foreign exchange risk

Foreign exchange risk is defined as the risk that a bank may suffer losses as a result of adverse exchange rate movements during a period in which it has an open position, either spot or forward, or a combination of the two, in an individual foreign currency. The responsibility of management of foreign exchange risk rests with the Global Markets department of the Bank. The Bank has set up internal limits to monitor foreign exchange open positions. Foreign exchange risk is computed on the sum of net short positions or net long positions, whichever is higher of the foreign currency positions held by the Bank.

#### **Equity position risk**

The Bank does not hold a trading position in equities.

#### Quantitative disclosures:

The capital charge for various components of market risk is presented below:

The capital requirement for:	<u>2021</u>	<u>2020</u>
	<u>BDT</u>	<u>BDT</u>
Interest rate risk	71,151,824	13,098,484
Equity position risk	-	-
Foreign exchange risk	346,691,489	62,220,780
Commodity risk	-	-
	417,843,313	75,319,264

#### 9 Operational risk

#### Quantitative disclosures:

Operational risk is the risk of loss arising from inadequate or failed internal processes, people and systems or external events, including legal risk. It is inherent in every business organization and covers a wide spectrum of issues. The Group manages this risk through a control based environment in which processes are documented, authorization is independent and transactions are reconciled and monitored. This is supported by an independent programme of periodic reviews undertaken by internal audit and control testing and by monitoring external operational risk events, which ensure that the Group stays in line with industry best practice and takes account of lessons learned from publicized operational failures within the financial services industry.

The Group has codified its operational risk management process by issuing a high level standard, supplemented by more detailed formal guidance. This explains how the Group manages operational risk by identifying, assessing, monitoring, controlling and mitigating the risk, rectifying operational risk events, and implementing any additional procedures required for compliance with local regulatory requirements. The standard covers the following:

- Operational risk management responsibility and ownership is assigned to senior management within the business operation;
- Information systems are used to record the identification and assessment of operational risks and to generate appropriate, regular management reporting;
- Assessments are undertaken of the operational risks facing each business and the risks inherent in its processes, activities and products. Risk assessment incorporates a regular review of identified risks to monitor significant changes;
- Operational risk loss data is collected and reported to senior management. Aggregate operational risk losses are recorded and details of incidents above a materiality threshold are reported to the Group's Audit Committee; and
- Risk mitigation, including insurance, is considered where this is cost-effective.

The Group maintains and tests contingency facilities to support operations in the event of disasters. Additional reviews and tests are conducted in the event that any HSBC office is affected by a business disruption event, to incorporate lessons learned in the operational recovery from those circumstances. Plans have been prepared for the continued operation of the Group's business, with reduced staffing levels.

In line with the instructions from the Bangladesh Bank, the Bank uses the basic indicator approach to calculate its operational risk.

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In line with the instructions from the Bangladesh Bank, the Bank uses the basic indicator approach to calculate its operational risk.

Quantitative disclosures:	<u>2021</u>	<u>2020</u>
	<u>BDT</u>	<u>BDT</u>
Capital charge for operational risk	2,217,460,480	2,155,533,092

## 10 Liquidity Ratio

### Quantitative disclosures:

Liquidity Risk is the risk that the bank does not have sufficient financial resources to meet its obligations as they fall due or will have to do so at excessive cost. The risk arises from mismatch in the timing of cash flows.

The objective of liquidity framework is to allow the Bank to withstand very severe stresses. It is designed to be adaptable to change the business modes, markets and regulators. The liquidity risk management framework requires:

- liquidity to be managed by Bank on stand-alone basis with no reliance on the Bangladesh Bank;
- to comply with all regulatory limits;
- to maintain positive stressed cash flow;
- monitoring the contingent funding commitments;
- monitoring the structural term mismatch between maturing assets and liabilities;
- maintenance of robust and practical liquidity contingency plan;
- maintain diverse sources of funding and adequate back up lines

Liquidity management of the Bank is centered on the Liquidity Coverage Ratio (LCR) and Net Stable Funding Ratio (NSFR) based on BASEL III. The Bank has Asset Liability Management (ALM) desk to manage this risk with active monitoring and management from Global Markets Department.

The Bank has adopted Liquidity Coverage Ratio (LCR) and Net Stable Funding Ratio (NSFR) for liquidity risk management. LCR ensures that banks maintain enough high quality unencumbered liquid assets to meet its liquidity needs for 30 calendar day timeline whereas NSFR ensures availability of stable funding is greater than required funding over 1 year period.

Bank has Asset Liability Management Committee (ALCO) to monitor the liquidity risk on a monthly basis. Based on the detail recommendation from ALM desk, ALCO take appropriate action to manage the liquidity risk. To have more conservative approach towards liquidity risk measurement, the Bank has set internal LCR and NSFR limits which are more stringent and set higher than the regulatory limit of 100%. These ratios are regularly monitored at ALCO. Also Bank has internal risk control framework which outlines clear and consistent policies and principles for liquidity risk management.

<u>2021</u>	<u>2020</u>
<u>BDT</u>	<u>BDT</u>
126.53%	162.74%
149.59%	144.87%
68,270,121,192	55,936,552,427
53,956,580,163	34,372,751,846
301,112,518,017	281,517,858,586
201,297,082,484	194,325,036,287
	126.53% 149.59% 68,270,121,192 53,956,580,163 301,112,518,017

#### 11 Leverage Ratio

#### Quantitative disclosures:

Leverage ratio is the ratio of tier 1 capital to total on- and off-balance sheet exposures. The leverage ratio was introduced into the Basel III framework as a non-risk based backstop limit, to supplement risk-based capital requirements.

In order to avoid building-up excessive on- and off-balance sheet leverage in the banking system, a simple, transparent, non-risk based leverage ratio has been introduced by the Bangladesh Bank. The leverage ratio is calibrated to act as a credible supplementary measure to the risk based capital requirements. The leverage ratio is intended to achieve the following objectives:

- constrain the build-up of leverage in the banking sector which can damage the broader financial system and the economy; and
- reinforce the risk based requirements with an easy to understand and a non-risk based measure.

The Bank has calculated the regulatory leverage ratio as per the guideline of Basel III. The numerator, capital measure is calculated using the new definition of Tier I capital applicable from 01 January 2015. The denominator, exposure measure, is calculated on the basis of the Basel III leverage ratio framework as adopted by the Bangladesh Bank. The exposure measure generally follows the accounting value, adjusted as follows:

- on-balance sheet, non derivative exposures are included in the exposure measure net of specific provision;
- physical or financial collateral is not considered to reduce on-balance sheet exposure;
- loans are not netted with deposits;
- off-balance sheet items are converted into credit exposure equivalents through the use of credit conversion factors (CCFs). Depending on the risk category of the exposure a CCF of 20%, 50% or 100% is applied.
   Commitments that are unconditionally cancellable at any time by the bank without prior notice, a CCF of 10% is applied;
- item deducted from Tier I capital such as deferred tax assets.

Quantitative disclosures:	<u>2021</u>	<u>2020</u>
	<u>BDT</u>	<u>BDT</u>
Leverage ratio	9.50%	10.92%
On balance sheet exposure	349,903,462,959	327,614,532,789
Off balance sheet exposure	60,380,208,257	47,183,181,420
Total exposure	410,283,671,216	374,797,714,209

#### 12 Remuneration

#### Quantitative disclosures:

The Bank has a Group specified remuneration policy which is designed to reward competitively the achievement of long-term sustainable performance and attract and motivate the very best people who are committed to maintaining a long-term career with HSBC and performing their role in the long-term interests of shareholders. The Group Remuneration Committee oversees the remuneration policy and are responsible for setting the overarching principles, parameters and governance framework of the remuneration policy. All members of the Committee are independent non-executive Directors of HSBC Holdings plc. The Committee periodically reviews the adequacy and effectiveness of the Group's remuneration policy and ensures that the policy meets the commercial requirement to remain competitive, is affordable, allows flexibility in response to prevailing circumstances and is consistent with effective risk management.

HSBC's reward strategy aims to reward success and be properly aligned with Bank's risk framework and related outcomes. In order to ensure alignment between remuneration and the Bank's business strategy, individual remuneration is determined through assessment of performance delivered against both annual and long term objectives summarised in performance scorecards as well as adherence to the HSBC Values of being 'open, connected and dependable' and acting with 'courageous integrity'. Altogether performance is judged, not only on what is achieved over the short and long term, but also on how it is achieved, as the later contributes to the sustainability of the organisation.

HSBC's reward package consists of the following key elements:

### Fixed Pay:

The purpose of the fixed pay is to attract and retain employees by paying market competitive pay for the role, skills and experience required for the business. This includes salary, fixed pay allowance, and other cash allowances in accordance with local market practices. These payments are fixed and do not vary with performance.

#### Benefits:

HSBC provides benefits in accordance with local and international market practice. This includes but is not limited to the provision of pensions, medical insurance, life insurance and relocation allowances etc.

#### Annual Incentive:

HSBC provides annual incentive to drive and reward performance based on annual financial and non-financial measures consistent with the medium to long-term strategy, shareholder interests and adherence to HSBC values. Awards can be in the form of cash and shares. A portion of the annual incentive award is deferred and vests over a period of 3 years. The Bank pays the incentive in the form of cash.

Under the remuneration framework remuneration decisions are made based on a combination of business results, performance against objectives set out in performance scorecards, general individual performance of the role and adherence to the HSBC values, business principles, Group risk-related policies and procedures and Global Standards.

Key features of HSBC's remuneration framework include:

- assessment of performance with reference to clear and relevant objectives set within a performance scorecard framework;
- a focus on total compensation (fixed plus variable pay) with variable pay (namely annual incentive and the value of long term incentives) differentiated by performance and adherence to HSBC values;
- the use of discretion to assess the extent to which performance has been achieved; and
- deferral of a significant proportion of variable pay into HSBC shares to tie recipients to the future performance of the Group and align the relationship between risk and reward.

Within this framework, risk alignment of our remuneration structure is achieved through the following measures:

- Risk and compliance is a critical part of the assessment process in determining the performance of all employees, especially senior executives and identified staff and material risk takers. All employees are required to have risk measures in their performance scorecards, which ensure that their individual remuneration has been appropriately assessed with regard to risk.
- Adherence to HSBC values is a pre-requisite for any employee to be considered for variable pay. HSBC values are key to the running of a sound, sustainable bank. Employees have a separate HSBC values rating which directly influences their overall performance rating considered by the Committee for their variable pay determinations.

- For our most senior employees, the greater part of their reward is deferred and thereby subject to clawback, which allows the awards to be reduced or cancelled if warranted.
- The Group also carries out regular reviews to assess instances of non-compliance with risk procedures and expected behaviour. Instances of non-compliance are escalated for consideration in variable pay decisions, including adjustments and clawback of unvested awards granted in prior years. For identified staff and Material Risk Takers (MRTs), the Committee has oversight of such decisions.
- All variable pay awards made to identified staff and material risk takers for the performance year in which they have been identified as MRTs are also subject to the Group Claw back Policy in accordance with the requirements in the Prudential Regulation Authority's Remuneration Code.

Quantitative disclosures:	<u>2021</u> <u>BDT</u>	<u>2020</u> <u>BDT</u>
Number of meetings held by the main body overseeing		
remuneration during the financial year	N/A	N/A
Remuneration paid to the main body overseeing remuneration		
during the financial year	N/A	N/A
Number of employees having received a variable remuneration		
award during the financial year	805	772
Guaranteed bonuses awarded during the financial year:		
Number of employee	811	838
Total amount of guaranteed bonuses	127,530,373	110,468,795
Sign-on awards made during the financial year:		
Number of employee	-	_
Total amount of sign-on awards	-	-
Severance payments made during the financial year:		
Number of employee	4	2
Total amount of severance payments	33,546,419	13,932,030
Total amount of outstanding deferred remuneration (in cash)	-	-
Total amount of deferred remuneration paid		
out in the financial year (Note 24)	4,156,205	11,372,752
Breakdown of amount of remuneration awards for the financial year:		
Fixed and variable	3,009,426,947	2,796,883,369
Variable pay (Note 24)		
Deferred	4,156,205	11,372,752
Non-deferred	415,845,614	345,726,867
	420,001,819	357,099,619